3. Maintain your network by informing your contacts about your news every once in a while and ask how they are doing.

## SOME QUESTIONS TO GET YOU STARTED:

- How is your week going? What is your biggest career or business challenge at the moment?
- Tell me more about you. What is your area of expertise?
- Who was/is your favorite course or professor at AUP?
- How did you get into your present line of work? What was your first job after graduating?
- What are the trends that you see impacting your field?
- What are the profiles that are most in demand in your profession?
- What advantages do you find working in a big corporation or a small company or running your own business (whichever is applicable)?
- What is most enjoyable about your job? What is most challenging about your job?
- What is the one thing about your job that people who want to get into to it should know?